

Integration with 3PL Central

Say Good-Bye To Time-Wasting Manual Input Forever!

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3PL & Customer Integration Benefits

3PL Benefits

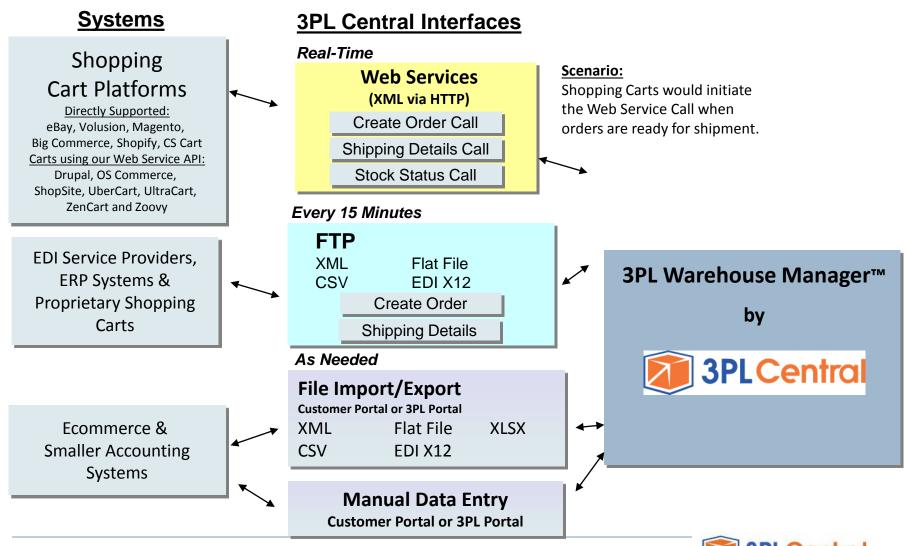
- Handle more shipments per day
- Handle more customers
- Reduce manual data entry
- Focus staff on value-added functions
- Integrate multiple systems for <u>each</u> customer
- 3PL Central handles integration in-house

3PL Customer Benefits

- Eliminate all manual data entry
- Reduce Order-to-Cash cycle (bill for shipped orders quicker)
- Real-time data for accurate reporting
- Maintain consistent branding even when using a 3PL warehouse



3PL Warehouse Manager – Order Integration Options





Drill Down on EDI Integration (Direct or via EDI Service Provider/VAN)



Key Question: What File Format & How Sending

What is the file format?

- XML (preferred)
- EDI X12
- Tab-Delimited / Excel
- Flat File

How Sent? (transmission method)

- Web Service (always XML)
- FTP
- FTP via EDI Service
 Provider or VAN (SPS
 Commerce, DiCentral and Spring Systems)
- Manual Import



Key EDI X12 Documents

Documents between Retailer and Manufacturer/Importer

- 850 Purchase Order
- 855 Purchase Order Acknowledgement
- 856 Advanced Ship Notice
- 860 Purchase Order Change
- 810 Invoice

Documents between Manufacturer/Importer and Warehouse

- 997 Functional Acknowledgement
- 940 Warehouse Shipping Order
- 945 Warehouse Shipping Advice
- 943 Warehouse Stock Transfer
- 944 Warehouse Stock Transfer Receipt Advice

^{***}Note: 3PL Central <u>does not</u> communicate directly with retailers. That is handled via an EDI service provider or direct integration.



Option 1: Integrate 3PL Central with the Customers' System



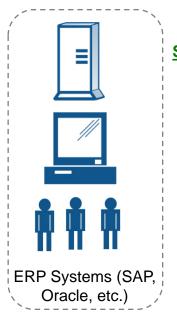




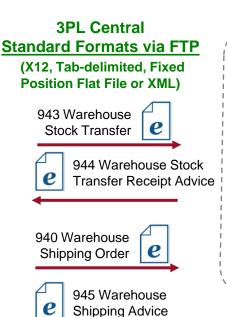
Salesperson Samples

Web Stores

Supplier/Importer



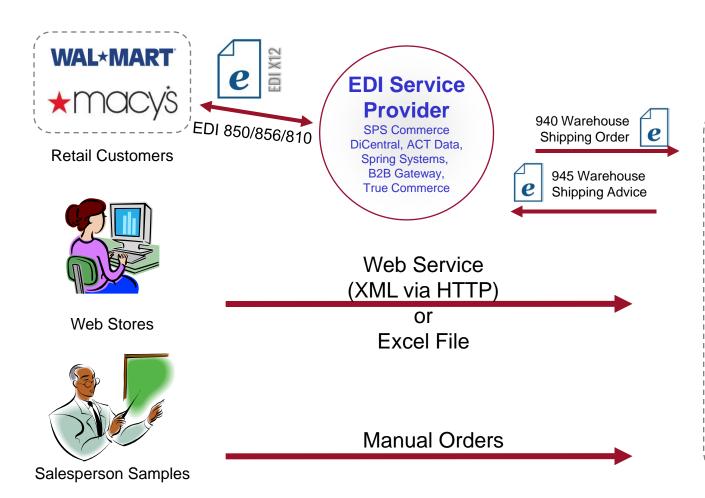
3PL Warehouse







Option 2: Leverage 3PL Central's Direct Integration Capabilities

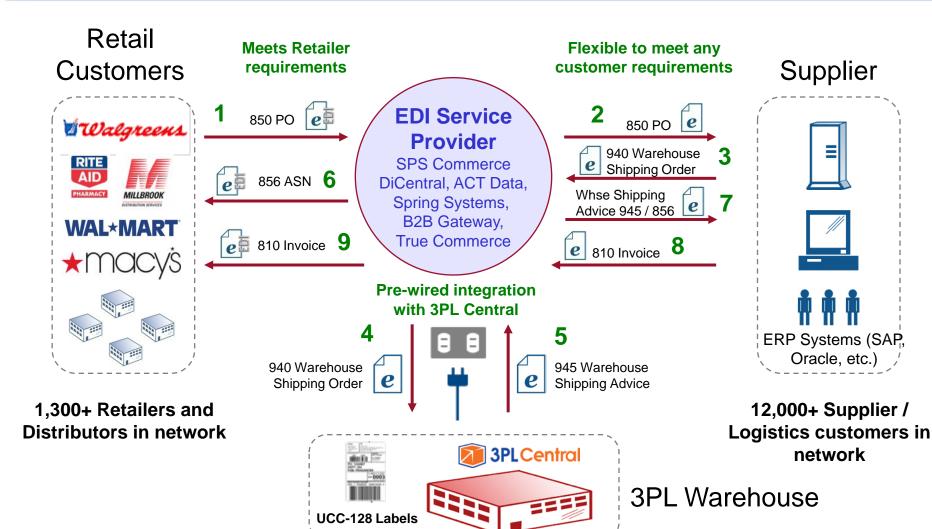


3PL Warehouse

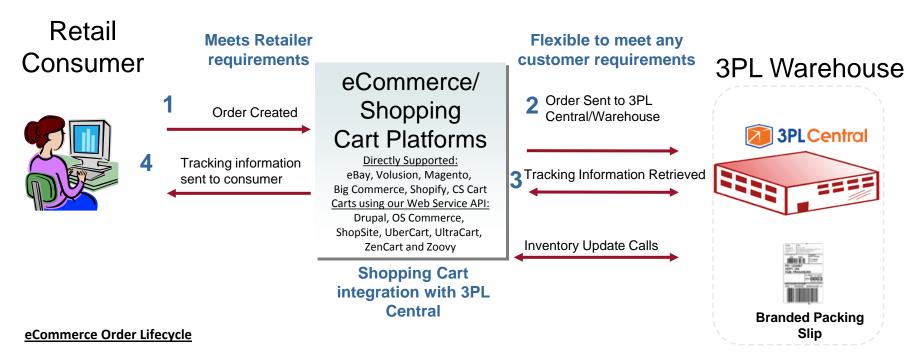




Option 2: Detailed EDI Solution



eCommerce Order "Lifecycle"



- 1 Consumer goes to website and enter orders. Order created in eCommerce Engine (shopping software)
- 2 eCommerce Engine posts order to 3PL Central (warehouse)
- + Warehouse receives notification of order
- + Warehouse picks/packs order
- + Warehouse ships order and captures tracking information
- 3 Tracking information returned to shopping cart (eCommerce engine calls 3PL Central for order status updates)
- + eCommerce Engine Bills Credit Cart
- 4 "Your order has shipping" notification and tracking information sent from eCommerce engine to consumer





Start with These Questions

When a prospect or existing customer asks for EDI support ask these questions:

- What retailers are you connecting to?
- Does your customer require an Advanced Ship Notice (856)?
- Does your customer require UCC-128 Label(s)?
- How do you want to exchange electronic documents?
- How are you doing EDI today? In house software or are you working with an EDI service provider?